







CYPRUS



More than just a holiday destination with pristine white beaches and 300 days of sunshine, Cyprus can also cater to your business needs ranging from registering and setting up your company's operations to managing your EU, North African and Middle Eastern clients at a considerably lower cost.

As well as being an EU country and a member of the European Monetary Union since 2008, Cyprus enjoys the lowest corporate tax rate in the EU of 10%. Cyprus belongs to those jurisdictions on the OECD White List which have substantially implemented the internationally agreed tax standard.

In addition to this, Cyprus provides efficient business services, has a transparent legal and regulatory system and is committed to sustainable growth.

Cyprus welcomes both visitors and investors to work here, so, if you are searching for a new business base, consider Cyprus. It's more than just beaches and sun.

"Columbia's growth and expansion over the years is attributed to the uniqueness of Cyprus; being the island's strategic position at the crossroads of three continents, its comprehensive legal framework, double tax treaties regime, communication system, banking system, infrastructure in general and last but not least its highly educated labor force."

Captain Dirk Fry, Managing Director Columbia Ship Management Ltd

"The favorable business climate, the excellent telecommunications infrastructure, the well educated and skilled human resources, the favorable tax rates and the proximity to the Middle East and Africa markets, were some of the key factors that enabled NCR to decide to move its regional offices to Cyprus in the 80's. Gradually, NCR manged to expand the office in Cyprus to cover also all the African Countries."

Managing Director of NCR Cyprus, Mr. George Flouros



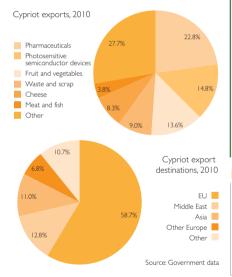
Cyprus Investment Promotion Agency Tel + 357 22 441133 Fax + 357 22 441134 www.cipa.org.cy info@cipa.org.cy Cyprus Trade Centre - Londo Tel + 44 (0)20 7321 4145 Fax + 44 (0)20 7321 4169 www.cyprustrade.com www.cyprusmeansbusiness.com info@cyprustrade.co.uk Ministry of Commerce, Industry & Tourism Trade Service Tel: + 357 22 867100 Fax: + 357 22 375120 www.mcit.gov.cy/ts ts@mcit.gov.cy



North America, the Cypriot government source explains.

Cyprus – with its proximity to three continents - is in one of the best geographic locations to diversify its trade base, which in turn will encourage further foreign investors to use it as a springboard into new markets.

'Cyprus can be easily utilised as a platform for investors focusing on warehouse, logistics, distribution and headquartering activities with the aim to reach either the European, Asian or African markets,1 says Angastiniotis.



RESEARCH AND DEVELOPMENT IN CYPRUS

PROFESSOR MARIOS POLYCARPOU, Director of the KIOS Research Center of the University of Cyprus, believes the country is a good option when it comes to research and development investment (RDI).

'In terms of innovation Cyprus has excellent and attractive research systems and has an international reputation for scientific expertise and research excellence.' he says.

'There is a strong track record of research collaborations involving the transfer of research findings, skills, and competence to industry so they are able to transform them into economic outcomes and/or improve public services. Cyprus participates actively in several important research and technology projects funded from the European Union. RDI opportunities are also afforded to Cyprus and its partners from the various programmes administered by the European Union and at national level by the Cyprus Research Promotion Foundation (CRPF), Several

significant research and technology development projects have taken place as result of this funding. This success is testament to the long-term commitment by the Cyprus research base to seek, with their partners, to contribute to future technological advancement.

The KIOS Research Center for Intelligent Systems and Networks is a leading research centre in Cyprus, with strong international standing in the area of Information and Communication Technologies (ICT). KIOS delivers cutting-edge, interdisciplinary research in intelligent monitoring, optimisation and management of complex, safety critical systems.

Fuelling foreign direct INVESTMENT IN CYPRUS

ne of Cyprus' best prospects for new foreign direct investment (FDI) is its energy sector, and specifically the indication that there are large reserves of untapped hydrocarbons in its exclusive economic zone (EEZ).

The managing partner of PriceWaterhouseCoopers Cyprus, Evgenios Evgeniou, says such reserves could prove a tremendous and lucrative opportunity for the island.

'With the EU having its own ambitious energy objectives we believe that Cyprus, if successful with its hydrocarbon exploration, can play a regional role in the achievement of Europe's energy goal, he notes in a PwC Cyprus report.

There has already been a great deal of interest in developing these assets from companies based countries such as China, Russia, France, Israel, Norway, Canada, US, UK, Malaysia, Italy, Australia, Korea, Netherlands, Lebanon, Cyprus and Indonesia.

Angastiniotis has said that income from the exploitation of Cyprus' hydrocarbon reserves should be used on a long-term basis, perhaps following a similar strategy to Norway, which used money

from its energy assets to create a heavyweight sovereign wealth fund.

'It is the [energy] sector that will be in the epicentre during the next years in Cyprus and we should deal with that very carefully, he told Cyprus News Agency (CNA).

Surveys put the level of undiscovered oil and gas resources in the Eastern Mediterranean at about 3.4 billion barrels of oil, and about 345 trillion cubic feet of natural gas.

'In all probability some of the abovementioned potential reserves lie in the island's EEZ, ' says Evgeniou in the PwC Cyprus report.

The field has been divided into 13 exploration blocks. In the first licensing round in 2007 one licence was awarded to Noble Energy for the so-called block 12. It started offshore exploratory drilling there in late 2011.

'If we say that, in the worst-case scenario, the reserves from the block 12 cover the needs of Cyprus for the next 80 years and that there are reserves in the other blocks...then the field of energy constitutes the most promising sector for foreign investment and it could save our economy. Angastiniotis told the CNA.

The government proceeded with a second licensing round in February this year, with a decision expected in 2013. Fifteen bids were submitted from a total of 29 companies. In addition to the long-term economic benefits from hydrocarbon exploration, Cyprus stands to draw a significant amount of upstream and downstream FDI as a result.

The 13-block exploration field sits in waters to which Cyprus has asserted a legal claim under international maritime law.

SUCCESS STORY IN CYPRUS NEST INVESTMENTS



Nest Investments operates in 22 countries spread over Middle East, North Africa, Asia, Europe. It specialises in reinsurance, direct insurance, insurance broking, selected real estate development, and licensed activities such as its World Trade Centre operations. Its subsidiary Nest Investments Holdings Cyprus Ltd has been based

on the island since 1990. Cyprus' geographic location, infrastructure, professional services sector, and comprehensive legal framework were factors for Nest Investments Group basing a subsidiary there.

SUCCESS STORY IN CYPRUS NCR MIDDLE EAST/AFRICA (MEA)



NCR's MEA regional headquarters has been based in Nicosia since the 1980s, although the company has had a presence there dating back to the 1950s, It is a subsidiary of New York Stock Exchangelisted NCR Corporation and provides specific solutions and

consulting services, to Government and Semi-Government organisations, banking institutions, businesses in the retail, communications and other industries. Cyprus' business climate, telecommunications infrastructure, skilled workforce, favourable tax rates and proximity to the Middle East and Africa markets were draw cards.

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18 Nov 1983 1988 1993 1998 UN Security Council condemns the UDI George Vassiliou Glafcos Clerides Clerides is re-elected. declaration, calls it "legally invalid" and calls for is elected President replaces Vassiliou Commencement of its withdrawal. It also calls upon all states not of the Republic as president. accession negotiations to recognise it and to respect the sovereignty and of Cyprus. between Cyprus and the territorial integrity of the Republic of Cyprus. European Union.

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1999 11 Nov 2002 13 Dec 2002 Feb 2003 The Helsinki European Council UN Secretary General Kofi The European Council decides Tassos Papadopoulos is elected President Presidency Conclusions state that Annan submits a plan (known in Copenhagen to admit the prior solution to the Cyprus as the "Annan plan") for a Cyprus as a member of the of the Republic problem is not a precondition for comprehensive settlement of EU on 1 May 2004. of Cyprus. Cyprus' accession to the EU. the Cyprus problem.